

Buyer Services Questionnaire

1. Do you need to sell a home before you can buy? Yes No

2. How long have you lived in your current location?

3. How many/where have you purchased?

4. Tell me about your past experiences with Realtors.

5. How many people in your family? Names? Ages?

6. What neighborhoods/areas are you interested in?

7. What school district do you want to live within?

8. Where do you work?

9. What things do you want to be close to-work, school, recreation etc.?

10. Describe for me the three things you next home must have....

Bedrooms Sq Footage Age

Bathrooms Lot Size Needed Rooms

Garage Style/Stairs Formal Rooms

Misc. Needs

11. When do you need to move? Are you in a lease? What are the terms?
12. Have you been pre-qualified?
13. How much money will you use for your down payment?
14. If we found the perfect home for you is there a way you can put down more?
15. How much money will you spend on your monthly payments?
16. How is your credit history?
17. Could I refer you to a mortgage lender to start you loan process?
18. If we find the right home for you are you ready to buy it?
19. Do you have any questions regarding the home buying process/requirements?



ANY QUESTIONS